(For the Second Package of Commitments)

Modes of supply: 1) Cross-b	oorder supply 2) Consumption abroad 3) C	Commercial presence 4) Presence of natu	ral persons
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
I. HORIZONTAL COMMITM	ENTS		
ALL SECTORS INCLUDED			
IN THIS SCHEDULE	 3) Commercial presence of foreign service suppliers can be in the following form: A joint venture with one or more domestic Lao investors, A wholly foreign-owned enterprise¹ A branch or representative office The commercial presence of foreign service 	3) Foreign service suppliers in the Lao PDR may lease land within the Lao PDR and transfer their leasehold interest; and they may own improvements on land and other moveable property and transfer those ownership interest.	
	supplier shall be subject to approval of the concerned competent authority and of licensing by the Foreign Investment Management committee of the Lao PDR.	Foreign enterprises subject to the Law on Promotion and Management of Foreign Investment in the Lao PDR shall pay an annual profit tax, calculated in accordance with the provisions of the applicable laws	
	The joint venture is established and registered under the laws and regulations of the Lao PDR. It is jointly owned and operated by one or more legal foreign investors/service suppliers and by one or more legal domestic Lao investors.	and regulations of the Lao PDR. Other Lao taxes, duties and fees shall also be payable in accordance with the applicable laws and regulations of the Lao PDR.	
	The activities and relationship of its parties shall be governed by the contract between its parties and the	4) Foreign service suppliers and their foreign personnel working within the Lao PDR	

¹ 100% foreign invested Companies

(For the Second Package of Commitments)

Modes of supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
	Joint Venture's Articles of Association, in	shall pay to the Lao Government personal	
	accordance with the laws and regulations of the	income tax, calculated in accordance with	
	Lao PDR.	the provisions of the applicable laws and	
		regulations of the Lao PDR.	
	Foreign investors/service suppliers in a joint		
	venture must contribute a minimum portion 30%		
	of the total equity investment in that venture.		
	The wholly foreign-owned enterprise is a foreign		
	investment/service supplier registered under the		
	laws and regulations of the Lao PDR. By one or		
	more legal foreign investors without the		
	participation of legal domestic Lao investors. The		
	enterprise established in the Lao PDR may be		
	either a new company or a branch or		
	representative office of a foreign company. The		
	incorporation and registration of a foreign		
	investment shall be in conformity with the		
	Enterprise/Business Law of the Lao PDR. The		
	terms of operations of an enterprise with foreign		
	owned capital and of a business cooperation		
	contract shall be specified in the investment		
	license of each project in accordance with the		
	laws and regulations of the Lao PDR.		

(For the Second Package of Commitments)

odes of supply: 1) Cross-bor	der supply 2) Consumption abroad 3)	Commercial presence 4) Presence	e of natural persons
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitment
	The branch or representative office of a		
	foreign company shall have articles of		
	Association which shall be consistent with		
	the laws and regulations and the Business		
	Law of the Lao PDR and subject to the		
	approval of the Foreign Investment		
	Management Committee of the Lao PDR.		
	4) Foreigners who work in Lao PDR shall be subject to the law on Promotion and Management of Foreign Investment in the Lao PDR and the regulations on immigration.		
	However, foreign enterprises have the right to employ skilled and expert foreign personnel when necessary and with the approval of the competent authority of the Government of the Lao PDR.		

(For the Second Package of Commitments)

Modes of supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or subsector	Limitations on market access	Limitations on national treatment	Additional commitments
Sector of Subsector	Facilitation for the entry into, travel within, stay within, and exit from the Lao territory of foreign investors/service suppliers, their foreign personnel, and the immediate family members of those investors, service suppliers and those personnel will be granted by the Government of the Lao PDR. All such persons are subject to and must obey the above mentioned laws and related regulations while they are on the Lao territory.		
	Foreign investors/service supplies have an obligation to upgrade the skills of their Lao employees, through such techniques as training in the Lao PDR or abroad.		